	2018	2017	Comments
Community Center revenue	\$928,942	\$711,404	
Expenses			
Direct operating costs	749,144	691,164	
Programming	113,565	119,453	
Salaries and benefits	759,009	668,141	
Total expenses	1,621,718	1,478,758	
Deficit or LOSS (10,000 sq. ft. CENTER)	(\$692,776)	(\$767,354)	
Deficit or LOSS (15,000 sq. ft. CENTER)	(\$1,039,164)	(\$1,151,031)	

Source: UNA Audited Financial Statements

## Food for CAC thought--THE ECONOMICS OF A "FREE" COMMUNITY CENTER TO THE RESIDENTS OF THE UEL

The UNA Center is a mature center and still generates a substantial deficit-UEL likely larger due to size (15,000 sq. ft.)

Any net new taxes from development residents' should go to what taxes should go to...critical operating expenses

Because the development build out is phased the potential client base of the Community Center will take time to develop

The Community Center costs will start as soon as the facility is open, the revenues will take a long time to build